

How to use the NEPCon Sourcing Hub in a due diligence process



Contents



Firstly:

Due diligence recap

NEPCon Sourcing Hub:

- Risk Assessments
- Tools for establishing a due diligence system
- Country-specific tools on the sourcing hub

Operator's Obligations recap



1

Placing on the market of illegally harvested timber or timber products shall be prohibited

2

Exercise due diligence through system and procedures

3

Maintain and regularly evaluate the due diligence system

What is due diligence?

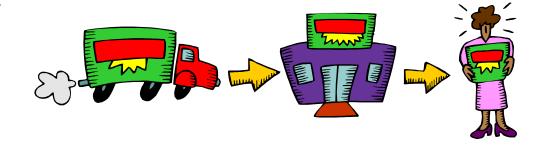


...through systems and procedures enabling:

- 1. Access to information
- 2. Risk assessment
- 3. Risk mitigation

"A 'due diligence system' can be described as a documented, tested, step-by-step method, including controls, aimed at producing a consistent desired outcome in a business process"

Source: EU Guidance document



What is due diligence?



- ✓ Commit to legal sourcing
- ✓ Establish responsibilities & assure competence
- ✓ Establish procedures
- ✓ Initiate performance monitoring
- ✓ Define scope of supply chain & products

- ✓ Evaluate supply chain info
- ✓ Identify risks:
 - forest management level
 - supplier level
 - risks of mixing and substitution
- ✓ Specify risks where identified

Quality Management Access to Information

Risk assessment

Risk mitigation

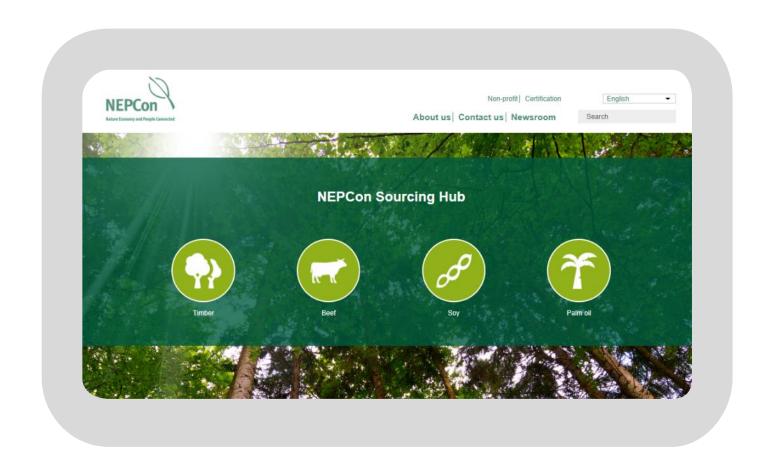
- ✓ Record supply chain info:
 - origin
 - suppliers
 - species
 - legality documentation
- ✓ Collect additional supply chain info

Mitigation options

- ✓ Additional documentation
- ✓ Replace supplier
- ✓ Source certified material
- Supply chain verification audits

Launched August 2017... v1.0





www.nepcon.org/sourcinghub

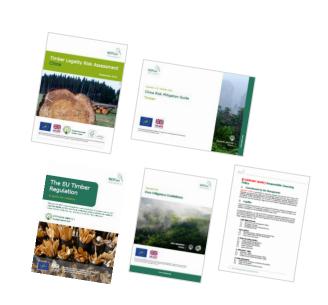
Everything you need for due diligence in one place













SELECT commodity

2

ACCESS

an overview map of sourcing risks
+
SELECT
country for details

3

VIEW

country detailed risk data (e.g. risks related to each type of forest production...)

4

EXPLORE

a suite of country guidance and due diligence tools to mitigate the risks

100+ free timber legality tools



Country specific guidance



Full **Timber Legality Risk Assessment** for all 62 countries



An overview of the relevant laws in a country from the **List Applicable Legislation**



Risk Mitigation guide to help identify the risks in the supply chain and what to do about them for a supply country



Document Guide to help determine exactly what type of documents to request from the suppliers, what they should look like and how to verify their authenticity

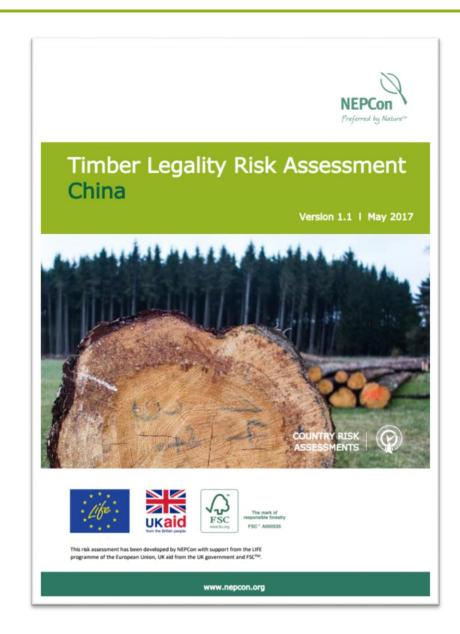
Due Diligence tools



- Supplier Letters
- Due Diligence Guidelines
- Supplier Managing Form
- Risk Checklists
- Policy template
- Supplier Information Form
- etc.

Risk assessments...



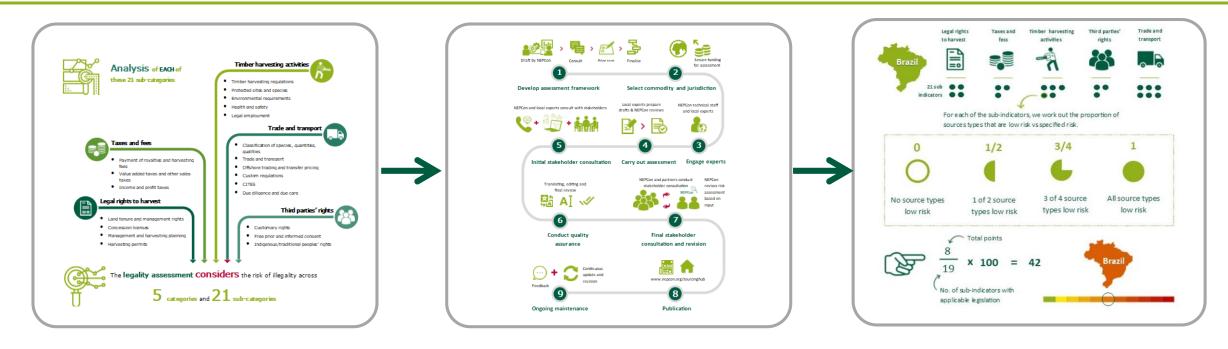




The heart of the Hub

Risk assessments – development process





DEVELOP

the risk assessment framework for the commodity, e.g. defining (sub)catergories

CONDUCT

risk assessments

+

CONCLUDE

the risk for each of the sub-categories

CALCULATE

the score for each country

+

COLOUR CODE

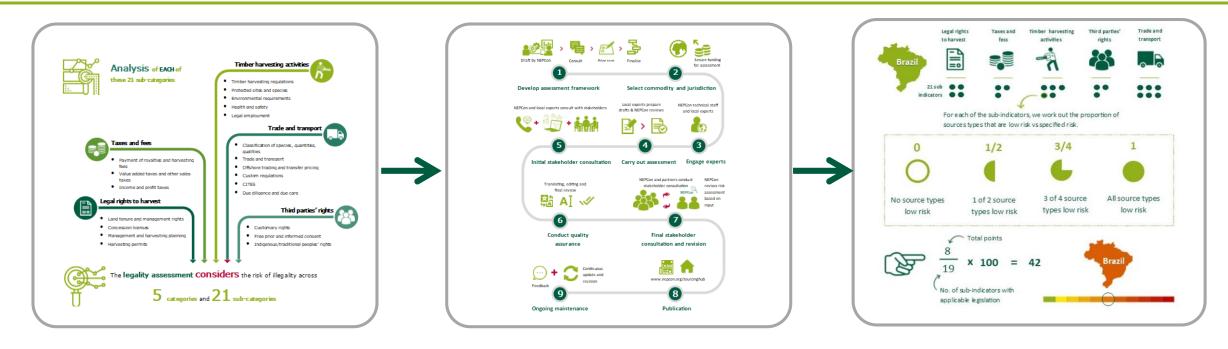
in the map

Comprehensive...

Legality category	Legality Sub-Category					
Legal rights to harvest	 Land tenure and management rights Concession licenses Management and harvesting planning Harvesting permits 					
Taxes & fees	 Payment of royalties and harvesting fees Value added taxes and other sales taxes Income and profit taxes 					
Timber harvesting	 Timber harvesting regulations Protected sites and species Environmental requirements Health and safety Legal employment 					
Third parties' rights	 Customary rights Free, Prior and Informed Consent Indigenous peoples rights 					
Trade & transport	 Classification of species, quantities, qualities Trade and transport Offshore trading and transfer pricing Custom regulations CITES 					

Risk assessments – development process





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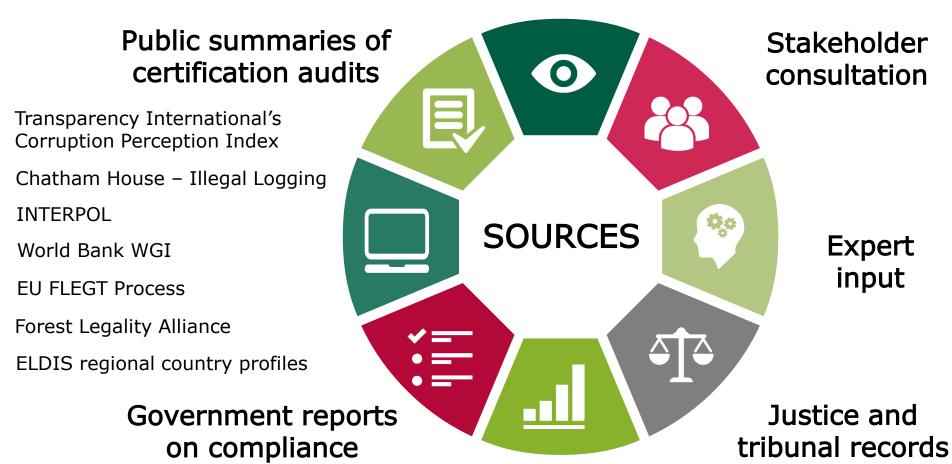
Comprehensive...

Data sources for risk assessments



Field experience and reports

ours and others



Multiple sources

National statistical reports

How do we determine low or specified risk?



Considered low risk

Problems that are:

- Temporary
- Unusual or nonsystematic
- Limited in their impact
- Effectively controlled by monitoring and enforcement by efficient and effective government agencies

Considered specified risk

Problems that:

- Affects a wide area and/or causes significant damage and/or continues over a long period of time.
- Indicates the absence or break down of enforcement of the legal system.
- Is not corrected or adequately responded to when identified.
- Has a significant negative impact on society, the production of forest products and other services, the forest ecosystem and the people directly and indirectly affected by forest operations.

A Due Diligence System





Why are procedures needed?

- To provide a systematic framework for exercising due diligence and making it functional
- Enable systematic implementation and external evaluation of the system



UK Competent Authority (2015):

"...a lack of narrative explaining how the combination of document gathering, risk assessment and mitigation... enable the company to reach a conclusion of negligible risk"



The Sourcing Hub contains extensive information about how to set up your due diligence system (DDS).

The NEPCon DDS includes several **templates** that may be used to ensure that systems and procedures are developed and implemented effectively.

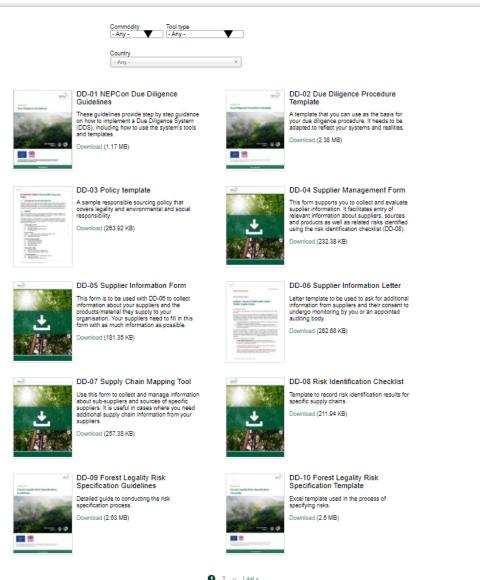
You can download all the **tools** and **templates** you need to set up a due diligence system in your business on the Sourcing Hub.





 Download the full NEPCon Due Diligence system on the Sourcing Hub

 http://beta.nepcon.org/sourcing hub/info/what-due-diligence











[COMPANY NAME] Responsible Sourcing Policy

1. Commitment by the Management

[COMPANY NAME] is committed to procuring products and services that ensure that materials are sourced from legal and well-managed forests that have been certified to credible certification standards and/or are from post-consumer recycled materials. As a comerstone of that commitment, we will pursue a Responsible Sourching Programme to promote the use and marketing of legal and environmentally responsible forest products.

Legality

We are committed to sourcing only wood material that has been produced, processed, and traded in compliance with applicable legislation in the country where the trees were originally harvested, as well as along the entire supply chain.

By applicable legislation, we refer to the following types of legislation applicable to harvest and trade of forest products. This definition is intended to meet international requirements such as those adopted in the EU Timber Regulation, the US Lacey Act and the Australian Illegal Logging Prohibition Act:

Legal rights to harvest

- 1.1 Land tenure and management rights
- 1.2 Concession licenses
- 1.3 Management and harvesting planning
- 1.4 Harvesting permits

Taxes and fees

- 1.5 Payment of taxes, royalties and harvesting fees
- 2.2 Value-added taxes and other sales taxes
- 2.3 Income and profit taxes

Timber harvesting activities

- 3.1 Timber harvesting regulations
- 3.2 Protected Sites and species
- 3.3 Environmental requirements
- 3.4 Health and safety
- 3.5 Legal employment

4. Third parties' rights

- 4.1 Customary rights
- 4.2 Free, Prior and Informed Consent (FPIC)
- 4.3 Indigenous and traditional peoples' rights

5. Trade and transport

- 5.1 Classification of species, quantities and qualities
- 5.2 Trade and transport
- 5.2 Offshore trading and transfer pricing

1 DD-03 Responsible Sourcing Policy





- Product type
- Species
- Origin
- Quantity
- Supplier (tier 1)
- Documents or other information indicating legal compliance

Origin = Country, and if applicable, region or concession







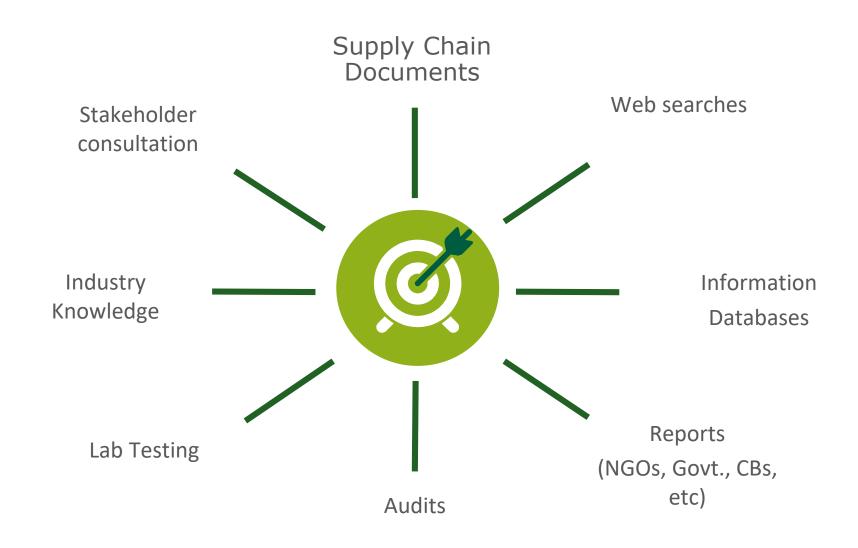
"It should be stressed from the outset that collecting documentation must be done for the purposes of the risk assessment and should not be viewed as a self-standing requirement."

Source: EU Guidance document





Information Sources





Inform suppliers of DD requirements & request supply chain info (DD-06)



- For informing suppliers of information needs
- For requesting information about supply chains
- Consent form to secure access to evidence, audits & testing materials



[PLACE AND DATE]

COMPANY NAME AND ADDRESS1

[SUPPLIER NAME AND ADDRESS]

Subject: Access to Information about Timber Supply Chains

Dear [RECIPIENT NAME],

I am writing to you regarding our work to meet the requirements of the EU Timber Regulation.

As you may know the EU is implementing the EU Timber Regulation (Regulation (EU) No 995/2010) of the European Parliament and of the Council of 20 October 2010 laying down the obligations of operators who place timber and timber products on the market. The regulation seeks to counter the trade in illegally harvested timber and timber products through three key obligations:

- It prohibits the placing on the EU market for the first time of illegally harvested timber and products derived from such timber;
- 2. EU operators and traders must keep records of their suppliers and customers.
- EU operators who place timber products on the EU market for the first time must exercise 'due diligence'.

Since we are purchasing wood products from your company we are required by the regulation to secure access to information describing the timber and timber products, country of harvest, species, quantity, details of the supplier, and information on compliance with national legislation, to assess the risk of illegal timber in this supply chain, based on the information identified above and taking, into account regulation.

We are now writing to seek your consent to;

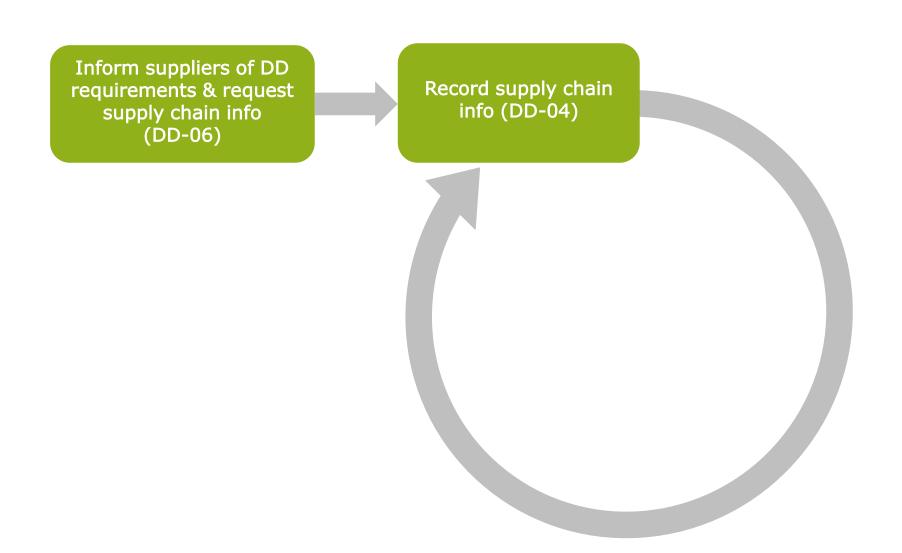
 Provide additional information about the material we purchase from your company. This will help us in securing access to the relevant information about our products required under the EUTR.

[WHERE ADDITIONAL INFORMATION IS REQUIRED ABOUT SUPPLY CHAIN(S), THE FOLLOWING SENTENCE CAN BE ADDED:]

To allow us to evaluate our supply of timber and/or paper products, we request that you complete the attached excel sheet [ENTER NAME OF THE EXCEL FILE (DD-05)], providing information about the products you sell to us.









- Excel master document
- For systematic recording of all suppliers & supply chain information
- Helps identify gaps in information
- Document risk conclusions

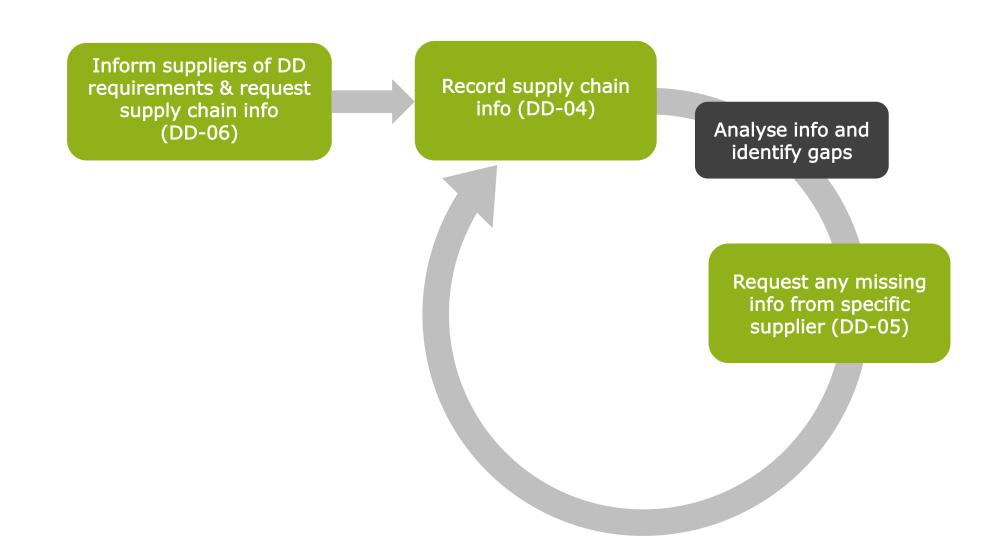
[ORGANISATION NAME] Supply Chain Overview

his document is the principal record for cataloguing supply chain information from all suppliers and recording risk assessment and mitigation actions as part of the LORGANISATION NAME, due diligence system.

1. Supplier information						2. Product information								3. Material Origi			
Supplier ID	Supplier name	Supplier country	SUPPLIER verification/ certification		Product ID	Product description	EU Product Group	PRODUCT verification / certificati	Component or single material		Species (scientific name)	Species (trade name)	volume	Country of harvest	region or	Harvest concession	
Enter the name or ID of the first tier supplier.	supplier	in which the supplier is based	certification/verificat	at certification code	Enter the e product ID	Enter the description of the product or component. This should contain information that can identify the product.	EU customs product code, if applicable.	t certification/	component is used per product, please	If a component or product, note the type of component in each line.	scientific name of	f of the species.	Enter the volume purchased during the last 12 months	country of HARVEST of t the material.		of harvest, if known.	Do yo acce inforn abou chair produ
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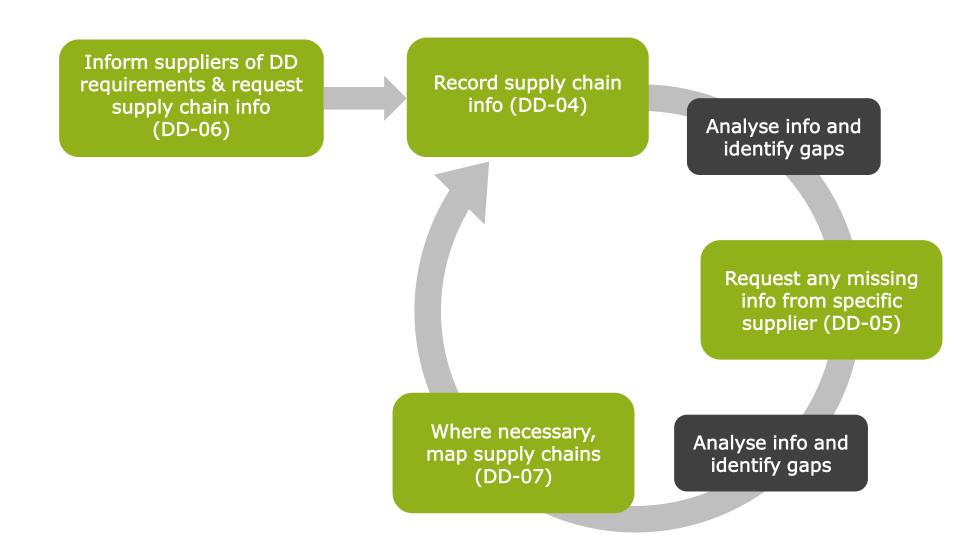


- Collect missing information from specific supplier
- Provides supplier an overview of current information in order to make clear where gaps exist
- Supplier completes sheet and returns missing information & supporting evidence

1. Product Information							2. Information about	origin	4. Agreement on materials included?			
Product type/descri ption	EU Product Group	PRODUCT verification / certification	Component or single material	Species (scientific name)	Species (trade name)	Country of harvest (if known)	Sub-national region of harvest (if known)	Harvest concession (if known)	Image	NEPCon Comments		
10194021	9403 30, 940		Component	1. Cunninghamia lanceolata, 2. MDF(Eucalyptus,pinus,and other mixed woods), 3. Plywood(Populus spp,plywood with Pinus spp veneer)	China Fir Eucalyptus species, Pine species, other unknown species Pine specie(s) + Poplar specie(s)	China	1. FIR:FROM GUIZHOU PROVENCE 2. MDF:FROM FUJIAN PROVENCE 3. LAMINATE BOARDIPLYWOOD:FROM GUANGXI PROVENCE		MDF laminate board (pine wood)	1. No Cunninghamia lanceolata i the image.		

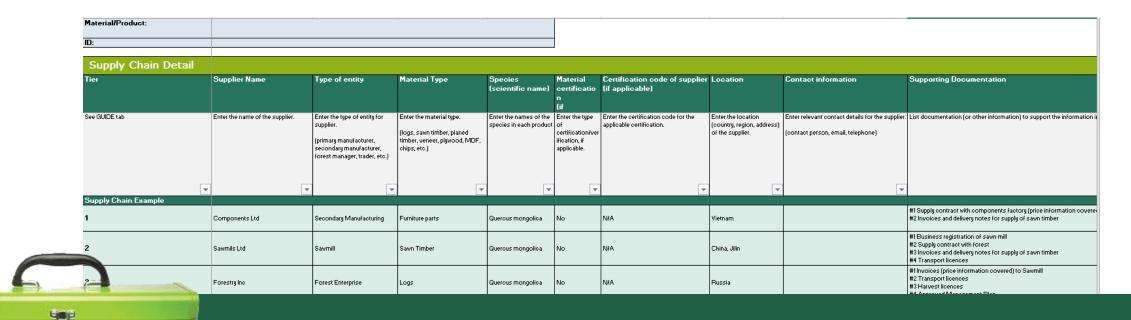






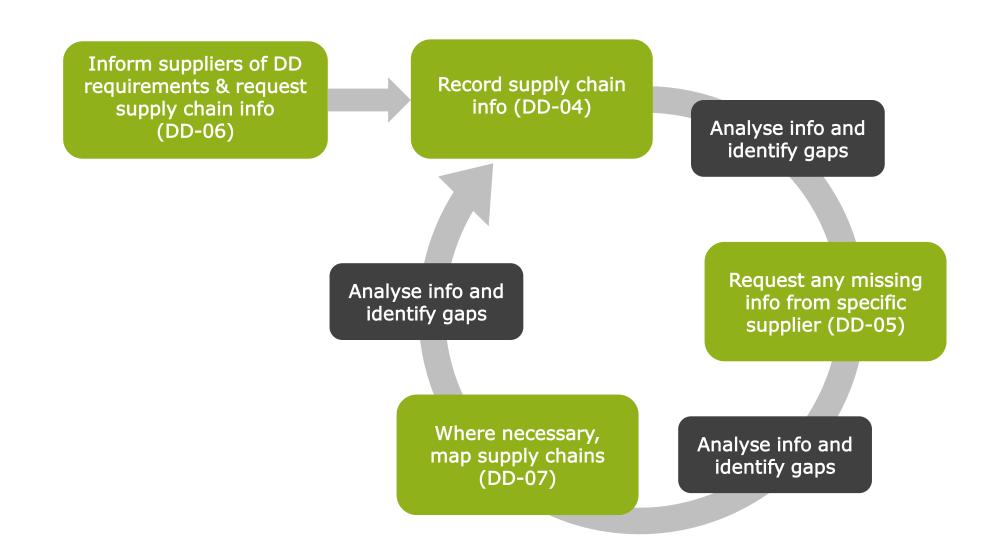


- Where necessary, map the supply chain back to source
- Information on each upstream supplier can be entered
- Including name, address, type of company, certification











...and you can download the Document Guide to find out more:





3. Risk assessment

3. Risk Assessment

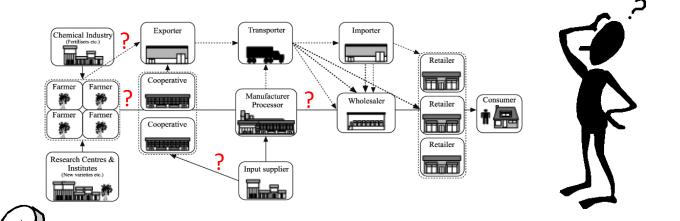


Objectives



- Identify where risks may exist in supply chains
- Specify risks to a level that enables effective risk mitigation.

- Evaluate the risk that forest products are:
 - Illegally harvested,
 - Illegally transported/traded, or
 - Mixed with material with illegal or unknown origin.



3. Risk Assessment



Criteria shall include:

- assurance of compliance with applicable legislation which may include certification or other third-party verified schemes which cover compliance with applicable legislation
- prevalence of illegal harvesting of specific tree species
- prevalence of illegal harvesting or practices in the area of origin, including consideration of the prevalence of armed conflict
- UN Security Council or the Council of the EU sanctions on timber imports or exports
- complexity of the supply chain of timber and timber products

3. Risk Assessment



Risk conclusion

Negligible risk (low risk)

OR

Non-negligible risk (specified risk)



3. Risk Assessment



Key concepts

- Risk can be low but can never be absent
- No threshold is defined
- Operator must define the threshold when to mitigate risk
- There needs to be a clear and comprehensive justification for this conclusion



3. Risk assessment



 In the previous step, you secured access to information on your supply chains.

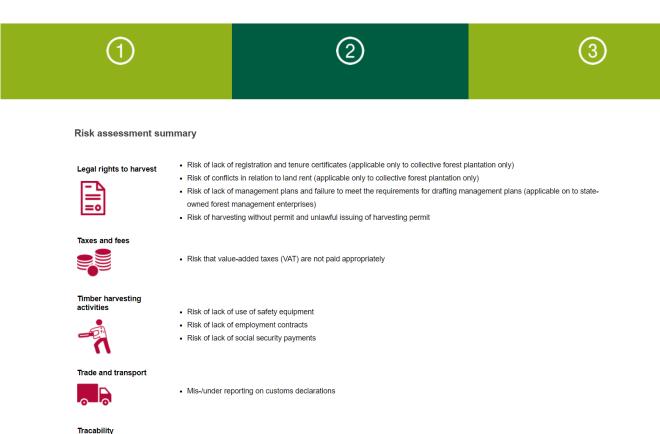
Now, you can assess the risk associated with those products.



3. Risk assessment



In the *Risk Assessment* tab (2), there is a summary of the risks identified at a country level. They are divided into the five areas of law relevant to the EUTR:



Risk of false declaration of originRisk of timber mixing in production and trade



B. Overview

Timber Risk S

This report conta sub-categories of

- Specified
- Low risk
- No legal

The Timber Risk concern legal rig transport.

For Legal Rights

- A lack of plantation
- Conflicts (1.1.)
- A lack ma managen
- Harvestir

For **Taxes and F**ollow (1.6).

For Timber Harv

- Safety eq
- Employm
- Social se

For **Trade and Tr** exacerbated by t

Timber source

There are three originates from i legislation and h have analysed th

Plantation Forest

This matrix summarises report.

Legal Category

Legal rights to

Taxes and fees

harvest

Timber

harvesting

Third parties'

rights

Trade and

transport

Diligence/due

care procedures

activities

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plai

fee

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tax

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- 3) La
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- 5) Fo
- 6) Ri
- 7) Pr O hi
- 8) A
- 9) La
- 10) C

http://wenku.baidu jSiDO5pRXKD3WA

- Taxation Registration
 Available at: h
- Regulations Govern Forest Land dated 4 http://www.gov.cn.
- Land management August 2004. Avail

All the provinces shall ap to ensure the right of lan

1.1.2. Legal authority

- State Forestry Admin for the laws about for
- State Administration Administration and M
- State Administration

1.1.3. Legally required d

Numbers below refers to

- 8) Administration Measur December 2000 - A
 - · Forest Tree and F
- Company Law of the 2006 – Article 6-9:
 - For companies lea addition to the ab
 - Business Registra
- 11) Taxation Registration and 2:
 - Tax Registration 0

1.1.4. Sources of Inform

- Chatham House. Av
- ELDIS regional and
- Environmental Inve international.org;

 Greenpeace (2005). Int Available at: http://www.greenpeace

005/investigation-app-

- Blog.sina.com.cn (N.Y. Available at: <a href="http://blogueta.http:/
- Ping, L. (2014). Large-Recommendations. Was Available at: http://www.acquisition-for-app-fore
 [Accessed 3 November
- Ping, L. and Xiaobei, W. China: Status, Issues, a Resources Initiative, pp http://www.rightsandreenso-in-south-china-sta
 2015]
- Kram, M., Bedford, C., I Wang, Y., Yu, G., Yu, Q Guide to Land Use, Land Beijing: The Nature Con http://www.nature.org/
- zgxcfx.com. (2013). For tenure reform. [online].
- 8) forestry.gov.cn. (2012) land in Sinan County, G http://www.forestry.go
- Transparency.org. (201 Index 2014 for China. | http://www.transparen
- 10) The World Bank. (2014 Report for China, 1996http://info.worldbank.o

1.1.5. Risk determination

Overview of legal requiren

The Constitution, General Print that forest resources are own according to laws. There are

- (i) State-owned for
- (ii) Collectively own

included in forestry land subject to planning. This could be considered a potential risk. However, these non-forestry lands are included within land use rights certificates, which can serve as evidence that the certificate holder owns the use right of land and the right to use the resources on the land. At any rate, to safeguard the interests of farmers, China now allows the issuing of forest tenure certificates for forest on non-forestry land, and some cities or provinces have been implementing the policy.

Risk Conclusion

Based on the available information, the risk in this category has been generally assessed as Low at the country level. However, also based on the available information, risks in some southern provinces in China persist and can be assessed as Specified, including: Hainan, Yunnan and Guangdong. The risks are reflected in two aspects: 1) some collective forests are not registered or issued with forest tenure certificates; and 2) harvesting on non-forestry land.

1.1.6. Risk designation and specification

Low risk:

China

Specified risk:

Commercial Plantations in some areas in Hainan, Yunnan, Guangdong and possibly other provinces within the Southern Collective Forest Region (Hunan, Jiangxi, Fujian, Zhejiang, Hubei).

1.1.7. Control measures and verifiers

- Harvesting permit may be used to confirm the ownership or tenure.
- In areas with land tenure conflicts: Consultation with neighbors, local communities
 and other stakeholders shall confirm that land tenure rights are clear and where
 applicable lease of the land has been agreed by all the land owners.
- Contractors shall have a valid forest land contract signed by all land tenure owners involved in the area.
- Contractors leasing forest land shall hold the forest tenure certificate (or similar document) to show the tenure transfer registration.
- Stakeholder consultation shall confirm that the legal status of the operation or rights for conducting the established activities are not subject to court orders or other legally established decisions to cease operations.
- Valid business registration documents (Business Registration Certificate and Tax Registration Certificate) shall exist for companies.

1.2. Concession licenses

Legislation regulating procedures for the issuing of forest concession licenses, including use of legal methods to obtain concession license. Especially bribery, corruption and nepotism are well-known issues in connection with concession licenses. The Intent of this indicator is to avoid risk related to

3. Risk assessment



Additional tools to assist with the risk assessment process:

- Annex 2 of DD-01 The Due Diligence Guidelines introduces the risk identification process.
- DD-08 Risk Identification Checklist Template provides a template to conduct risk identification on specific supply chains.
- Record the risk conclusion in the Supplier Management Form DD-04 to provide an overview
 of risk across all supply chains.
- The Supply Chain Mapping Tool DD-07 can be used to record supply chain information at a detailed level.
- Annex 3 of DD-01 The Due Diligence Guidelines provides guidance on how to specify risks
- The Certification System Evaluation Checklist DD-13 can be used to record the certification scheme assessment.





If the risk of placing illegal timber on the market is not negligible, risk must be mitigated.

Risk mitigation measures may include:

- requiring additional information and documents from suppliers
- agreeing mitigation actions in collaboration with suppliers
- third party verification/certification
- Carry out supplier or forest verification audits to verify legal conformance
- replacing suppliers

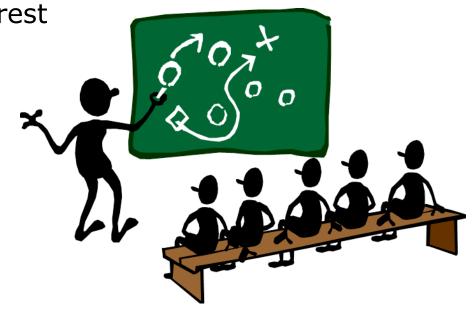


Identifying the appropriate action

Mitigating measures shall address the specific risks identified

e.g. risk of lack of health & safety training for forest workers → request and verify training records, evidence of external audits

- Justify effectiveness
- Verify effectiveness







A guide on managing good

Regulation

Are you required to carry out due diligence on the timber you sell? Use this leaflet to find out how to get all the information you require from your suppliers while also maintaining good relations with them





Good supplier relations is key





Process can take different paths: avoidance or mitigation











Version 1.0 | May 2017

China Risk Mitigation Guide

Timber







This tool has been developed by NEPCon with support from the LIFE programme of the European Union and UK aid from the UK government.





Customs Regulations

Risk	Applicable to	compliance	Potential mitigation actions	Find relevant key docur
nis-/ under eporting on ustoms eclarations	All timber sources	Products shall be correctly classified (type, HS customs code, species, quantities, qualities, etc.).	Review and verify documents Check information on all import/ export documentation (including Customs Declaration Registration Approval Certificate and phytosanitary certificate (where applicable)) and verify that information corresponds to material received.	 Customs Declaration Certificate Phytosanitary certificate

How to verify legal nce (verifier)

ment examples in the China

- tion Registration Approval
- rtificate (where applicable)





Version 1.0 | April 2017

China Document Guide





This publication has been developed with support from the LIFE programme of the European Union and UK aid from the UK government.

Example 14: Customs declaration registration approval certificate for custor declaration company

(Registration form of external trade proprietor)

Applicable to: Forest entities who export timber to other countries

Purpose and content of document: All entities that have import and export busines should register at Ministry of Commerce of China to obtain the right to import and export. The registration form shows that the holder has the right to legally import export. The contents of the registration certificate are: name of the entity (both Er and Chinese names), address, organisation code, contact information, business registration code etc.

Holder of document: Forest entities exporting timber to other countries

Document issued by: Ministry of Commerce

Signature/Seal required by: Local branches of Ministry of Commerce

Key considerations when checking the document:

- Is the name the same as on the business registration certificate?
- Is the business registration code the same as that appearing on the business registration certificate?
- Is the information in the custom registration system:

Example of Customs declaration registration approval certificate for customs declaration company

工商登记注册日期 1999-9-22 工商登记注册号 依法办理工商登记的企业还须填写以下内容 企业法定代表人姓名 周文明 有效证件号 注册资金 或仟零肆拾玖万元	59518636 zhul@csemc.com
组织机构代码 100009512 经营省类型 (由备案登记机关 任 所 经营场所 (中文) 经营场所 (英文) 联系电话 \$9518667 联系传真 邮政编码 100861 电子起箱 Business FE 工商登记注册日期 1999-9-22 工商登记注册日期 2999-9-22 工商登记注册号 放法办理工商登记的企业还须填写以下内容 企业法定代表人姓名 周文明 有效证件号 这册资金 或仟字肆给玖万元	59518636 zhul@csemc.com
住所 经营场所 (中文) 经营场所 (英文) 股票电话 59518667 股系传真 郑政翰码 100861 电子影報 Business re 工商登记注册日期 1999-9-22 工商登记注册号 放法办理工商登记的企业还须填写以下内容 企业法定代表人姓名 周文明 有效证件号 注册资金	59518636 zhul@csemc.com
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Risk Assessment Risk Mitigation Guide

Document Checklist List of applicable legislation

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China, Honduras, Liberia

Ghana and DRC

Other 57 countries

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Language versions



Code	Name	French	German	Spanish	Portuguese	Estonian	Latvian	Lithuanian	Romanian	Hungarian	Polish	Chinese	Russian	Vietnamese
DD-01	Due diligence guidelines	$\sqrt{}$	$\sqrt{}$	\checkmark	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$	\checkmark	$\sqrt{}$	\checkmark			
DD-02	Due diligence manual template													
DD-03	Responsible sourcing policy template													
DD-04	Supplier management form													
DD-05	Supplier information form	$\sqrt{}$			\checkmark							\checkmark	\checkmark	\checkmark
DD-06	Supplier information letter	$\sqrt{}$			\checkmark							\checkmark	\checkmark	\checkmark
DD-07	Supply chain mapping tool													
DD-08	Risk identification checklist template													
DD-09	Risk specification guidelines													

Language versions



Code	Name	French	German	Spanish	Portuguese	Estonian	Latvian	Lithuanian	Romanian	Hungarian	Polish	Chinese	Russian	Vietnamese
DD-10	Risk specification template	<u> </u>	U	U)	Δ.	Ш			~		<u> </u>	0	~	<u>></u>
DD-11	Due diligence guidelines for FMEs	\checkmark		\checkmark		\checkmark		\checkmark	\checkmark	\checkmark	\checkmark			
DD-12	Due diligence procedure template for FMEs	\checkmark		\checkmark		\checkmark		\checkmark	\checkmark	\checkmark	\checkmark			
DD-13	Certification system evaluation template													
DD-14	Product statement													
N/A	Supplier relations leaflet													
N/A	Retailers leaflet													
N/A	Timber Testing article		\checkmark											
N/A	Fake documents article													



